

# TUESDAY TECH TIPS

A weekly update of real estate related tech news and tips

## Need a change?

If you are a real estate agent in the Danville, San Ramon, Alamo, Diablo and Dublin area and you'd like to work with a broker that "gets" technology, come and talk with me!

I am the manager of Berkshire Hathaway Home Services Drysdale Properties offices in San Ramon and Danville. Let's explore the possibilities!

## The Blog

For the past 9 years I have been publishing a weekly blog for real estate professionals. Each week I find some new app, software program or some new gadget that I think will be helpful to you in your business. Occasionally, I slip in a little sales training that I think you would find useful too.

And on rare occasions I publish a rant about something that rubbed me the wrong way. Check it out:

<http://www.RealtyTechBytes.com>



## Holding Yourself Accountable In Making Your Goals Happen

It's always easy to blame other people or other things when you fall short of reaching your goals or when you lose the will to pursue them. You might have gone through this kind of frustration before, and you probably just can't afford to look at yourself as someone to blame for the said disappointment. Well, you can't really deny the fact that you should hold yourself responsible whenever you arrive at that point in your life. But before even falling deep into that pit, you can actually prevent it from happening by following these tips:

### Have the Right Mindset

This is one of the most important things to have when pursuing something. You need to have the right mindset first before doing anything else in achieving your goal. It will set your sail across the ocean you chose to travel upon. When drawbacks or frustration comes, you know where



## Here are some useful Links

*(For when I can't be there)*

### *TopProducer Help*

<http://www.topproducer.com/campus/top-producer/top-producer-help>

### *zipForms Help*

<https://www.youtube.com/user/zipLogix/featured>

### *DocuSign Help*

<https://support.docusign.com/>

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to stand if you have the right mindset. And with that, you will pursue your passion against all odds.

## Make Your Priority A Habit

They said it takes literally 21 days to make a deed, a habit. If you have already listed your priorities or the things you need to do to get to your goals, and you find it difficult to do them, try your best to do it religiously for the next three weeks. It's not only subscribing to an experiment but actually a way of disciplining yourself into following the path you want.

## Learn More About Your Goal

Yes, the learning doesn't stop when the idea strikes. You have all the more reason to educate yourself about what you want to achieve once it does happen. Take the time to read! Or watch videos that are helpful. Absorb more about what you want to achieve because it will also equip you in the process of getting to the top.

These are the things you can do to sustain and help yourself while going through the process of pursuing your dream. Mind you, that road is very rough and hard to take but it will be worth all the sacrifice after you've reached what you needed to achieve. Lastly, be patient with yourself. Don't be too hard on yourself when things go wrong. Always go back to having the right mindset. When all else fails, who else do you have to rely on? Of course, you! So start appreciating what you've achieved so far. There may still be a long way to go but at least, you're on your way.