

TUESDAY TECH TIPS

A weekly update of real estate related tech news and tips

Need a change?

If you are a real estate agent in the Danville, San Ramon, Alamo, Diablo and Dublin area and you'd like to work with a broker that "gets" technology, come and talk with me!

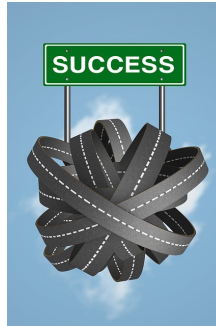
I am the manager of Berkshire Hathaway Home Services Drysdale Properties offices in San Ramon and Danville. Let's explore the possibilities!

The Blog

For the past 9 years I have been publishing a weekly blog for real estate professionals. Each week I find some new app, software program or some new gadget that I think will be helpful to you in your business. Occasionally, I slip in a little sales training that I think you would find useful too.

And on rare occasions I publish a rant about something that rubbed me the wrong way. Check it out:

<http://www.RealtyTechBytes.com>



8 People who Turned the Impossible into the Possible

If you feel hopeless while working towards your goals and you need some motivation, read this. These are the people who don't need to

introduce themselves anymore because of their achievements in their lifetime. These people are particularly inspiring because they've gone through rejection and failures too, but that didn't stop them from becoming who they are today.

J. K. Rowling - Before she earned millions, she had to face a failed marriage, being almost entirely broke while raising a child on her own and going to school. When she finally finished writing Harry Potter, she was rejected by a number of publishing companies before getting published. She even had to depend on welfare to survive but now, she's just one of the richest women in the world.

Winston Churchill - He failed his sixth grade because he struggled in school. He failed in politics for many years every time he ran for the public office. At 62, he became the prime minister of the United Kingdom. He was twice elected as such and was also awarded a Nobel Prize in Literature in the year 1953.



Here are some useful Links

(For when I can't be there)

TopProducer Help

<http://www.topproducer.com/campus/top-producer/top-producer-help>

zipForms Help

<https://www.youtube.com/user/zipLogix/featured>

DocuSign Help

<https://support.docusign.com/>

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Theodor Seuss Geisel - Publishers think his books are not sellable so they rejected him; in fact, 27 of them did. Now, his books are read by children all over the world. He wrote under the pen name, Dr. Seuss.

Ludwig van Beethoven - He was very awkward on the violin. His teachers thought he was not brilliant enough but it did not stop him there. He composed five of the best-loved symphonies of all time even when he was going deaf.

Michael Jordan - He was kicked out of his high school basketball team. He missed more than 9,000 shots and lost 300 games. Now, he is known as the best basketball player of all time.

Thomas Edison - His teachers said he was "too stupid to learn anything." He got fired from two of his jobs because he was unproductive. He failed 1,000 times with his invention. Now, we are using his idea to light our homes.

Charlie Chaplin - He was always rejected because his acting was nonsense and will supposedly never sell. Now, he is an icon for making the best pantomimic comedy movies.

Vincent Van Gogh - He sold only one painting his whole life to a friend who paid him a not so considerable amount. He was never successful in life, sometimes even starved. Now, he is one of the best-known artists.

So if you ever feel you're in an impossible terrible situation right now, just look at their lives. It should be enough to tell you to go on and get that dream. It should be enough to push you to dream more and work more for it.