

# TUESDAY TECH TIPS

A weekly update of real estate related tech news and tips

## Need a change?

If you are a real estate agent in the Danville, San Ramon, Alamo, Diablo and Dublin area and you'd like to work with a broker that "gets" technology, come and talk with me!

I am the manager of Berkshire Hathaway Home Services Drysdale Properties offices in San Ramon and Danville. Let's explore the possibilities!

## The Blog

For the past 9 years I have been publishing a weekly blog for real estate professionals. Each week I find some new app, software program or some new gadget that I think will be helpful to you in your business. Occasionally, I slip in a little sales training that I think you would find useful too.

And on rare occasions I publish a rant about something that rubbed me the wrong way. Check it out:

<http://www.RealtyTechBytes.com>



## Easy way to REALLY be the area specialist!

I know that we are all area specialists! At least that seems to be the popular claim!

And, if we are talking about the homes in a particular neighborhood we probably are.

But, how well do you know the services that are nearby? Do you know how far it is to the nearest gas station, Or Starbucks, or banks, or restaurants?

These are all things that prospective buyers would like to know, so you need to know them too...or do you?

The AroundMe app (available for iPhone/iPad, Android and Windows Phone platforms) aims to solve that problem for you.

The basic app is free and is ad supported, so if you don't mind putting up with the ads, just use the correct link below to download and install the version of the app that you need and you are all set.



**Here are some useful Links**

*(For when I can't be there)*

*TopProducer Help*

<http://www.topproducer.com/campus/top-producer/top-producer-help>

*zipForms Help*

<https://www.youtube.com/user/zipLogix/featured>

*DocuSign Help*

<https://support.docuSign.com/>

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In the iPhone version, \$2.99 as an in app upgrade purchase, solves that one, and ads are gone.

Here is what they will help you locate once you allow the app to know your location (this is done once as part of the setup process):

Banks/ATM, Bars, Coffee Shops, Concerts, Gas Stations, Hospitals, Hotels, Movie Theaters  
Movies, Nearby, Parking, Pharmacies, Pubs, Restaurants, Supermarkets, Taxis, Theaters  
Weather

That last category will send you an email every morning with the day's forecast unless you turn it off in settings.

So now when your buyer asks you where the nearest gas station is and how far away it is, you'll know the answer! You may want to consider telling your client about the app as well.

One more use of this app is that if you find yourself in a strange city, you'll be able to use the app to locate all of the services listed above!

You can get AroundMe at one of the links below:

Android Devices: <https://play.google.com/store/apps/details?id=com.tweakersoft.aroundme>

Windows Phones: <https://www.microsoft.com/en-us/store/p/aroundme/9wzdnrcrthv8k>

iPhone/iPads: <https://itunes.apple.com/us/app/aroundme/id290051590?mt=8>